## Brazil: Responses to the Financial Crisis

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March 2009

## I. Domestic Economic Conditions

## Domestic Demand x Supply

\% against same quarter the year before


## Investment Growth

\% against same quarter the year before


## Payroll



## Job Creation


$-1,100$

## Unemployment



## Credit Growth



## Formal Job Creation



## Retail Sales



## International Reserves



## Public Sector External Debt/GDP



## Net External Debt x Sovereign Rating (S\&P)



## Public Sector Primary Surplus


$\begin{array}{llllllll}1994 & 1996 & 1998 & 2000 & 2002 & 2004 & 2006 & 2008\end{array}$

## Credit/GDP: Brazil x Central Economies - 2007

220
200
180
160
140

| 0 | 120 |
| :--- | :--- |
| 0 | 0 |
| O | 100 |



Brazil* Australia Sweden Canada


## Brazilian Banks: Capital Ratio



## Real Effective FX Rate

15 currency basket
180
160
ㅇ 140
120 认
100
80
60
Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan
$\begin{array}{lllllllllllllll}88 & 89 & 91 & 92 & 94 & 95 & 97 & 98 & 00 & 01 & 03 & 04 & 06 & 07 & 09\end{array}$

## II. Crisis Impacts

"Commodities Boom and Bust": CRB Index and Brazilian Terms of Trade

115
$\longrightarrow$ Terms of Trade


Sources: Funcex and Bloomberg
19

## Commodities and Real FX Rate: Partial Offsetting

20

## Stocks x Brazilian Real



Sources: Banco Central and BMFBovespa
CL BANCO CENTRAL
21

## Industrial Output and Inflation (CPI)

## Industrial Output (\% p.y.)



## Inflation - Consumer Price Index (\% p.y.)

USA EU Japan China Russia India Turkey South Chile Colombia Mexico Peru Brazil Africa

| Sep 08 | 4.9 | 3.6 | 2.1 | 4.6 | 15.0 | 11.0 | 11.1 | 13.1 | 9.2 | 7.6 | 5.5 | 6.2 | 6.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oct 08 | 3.7 | 3.2 | 1.7 | 4.0 | 14.2 | 11.1 | 12.0 | 12.1 | 9.9 | 7.9 | 5.8 | 6.5 | 6.4 |
| Nov 08 | 1.1 | 2.1 | 1.0 | 2.4 | 13.8 | 11.1 | 10.8 | 11.8 | 8.9 | 7.7 | 6.2 | 6.8 | 6.4 |
| Dec 08 (p.p.) | 0.1 | 1.6 | 0.4 | 1.2 | 13.3 | 11.1 | 10.1 | 9.5 | 7.1 | 7.7 | 6.5 | 6.7 | 5.9 |
| Dec-Sep | -1.7 | -3.4 | -1.7 | 0.2 | -1.0 | -3.6 | -2.1 | 0.1 | 1.1 | 0.4 | -0.4 |  |  |

## Wholesale Prices

in 12 months


23

## CDS (5 years): Brazil and Selected Countries




## CDS (5 years): Brazil and Selected Countries

| 3.500 |  | Spread evolution: Sep 15, 2008 - Mar 2, 2009 |  |  |  |  |  |  |  |  |  | 3.190 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.000 |  |  |  |  |  |  |  |  |  |  | 2.519 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.500 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.000 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.500 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.000 |  |  |  |  |  |  |  |  |  |  |  |  |
| 500 | 171 | 198 | 200 | 258 | 289 | 297 | 367 | 370 | 549 |  |  |  |
| 0 | $\begin{aligned} & \text { 入̀ } \\ & \frac{\mathbf{x}}{\beth} \\ & \vdots \end{aligned}$ | $\frac{\varrho}{\frac{1}{C}}$ | $\begin{aligned} & \bar{N} \\ & \bar{N} \\ & \text { N } \end{aligned}$ |  |  | $\begin{aligned} & 0 \\ & \frac{0}{x} \\ & \sum \sum \end{aligned}$ |  |  | $\begin{aligned} & \frac{\pi}{N} \\ & \\ & \\ & \hline \boldsymbol{x} \end{aligned}$ | $\begin{aligned} & \frac{\pi}{O} \\ & \text { N } \\ & \text { 区 } \\ & \text { D } \end{aligned}$ |  |  |

## Stock Exchanges: Brazil and Selected Countries

Jun 14, 2007 - Mar 2, 2009

| 0 | NIKKE | CAC 40 | sap | dax | Xangai | fTSE | IBEX 35 | Mumbai | H. Seng | Ibovespa |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -10 |  |  |  |  |  |  |  |  |  |  |
| -20 |  |  |  |  |  |  |  |  |  |  |
| ¢ -30 |  |  |  |  |  |  |  |  |  |  |
| -40 |  |  |  |  |  |  |  |  |  |  |
| -50 |  |  |  |  |  |  |  |  |  |  |
| -60 | $\begin{aligned} & \text { 厄్ర } \\ & \stackrel{\text { n }}{7} \end{aligned}$ | $\ddot{U}$ © 든 | 〔 | त्र त्र © 0 0 |  | $\stackrel{\text { ̌ }}{ }$ |  | $\begin{aligned} & \text { 증 } \\ & \end{aligned}$ |  |  |

## Stock Exchanges: Brazil and Selected Countries



## Currencies: Brazil and Emerging Economies



## Currencies: Brazil and Emerging Economies

80
70
60


Sep 15, 2008 - Mar 2, 2009
$\square$

## Currencies: Brazil and Central Economies




## Currencies: Brazil and Central Economies



## Currencies: Increased Volatility



## Export Finance FX Flow (ACC)

## 5 Day Moving Average



50


## CCI (Consumer Confidence Index)



34

## Business Expectations Index

135


## Industrial Output

$$
\begin{aligned}
& 135 \\
& 130 \\
& 125 \\
& 120 \\
& 115 \\
& 110 \\
& 105 \\
& 100 \\
& 95 \\
& \text { Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan Jul Jan } \\
& \begin{array}{lllllllllllllllll}
01 & 01 & 02 & 02 & 03 & 03 & 04 & 04 & 05 & 05 & 06 & 06 & 07 & 07 & 08 & 08 & 09
\end{array}
\end{aligned}
$$

## Installed Capacity Utilization



$$
\begin{array}{rllllllllll}
77 & & & & & & \\
1 Q & 3 Q & 1 Q & 3 Q & 1 Q & 3 Q & 1 Q & 3 Q & 1 Q & 3 Q & 1 Q \\
04 & 04 & 05 & 05 & 06 & 06 & 07 & 07 & 08 & 08 & 09
\end{array}
$$

## ICI (Industrial Confidence Index)



## Inflation Target IPCA (12 months)



## III. Central Bank Actions (so far...)

## Total Credit Supply

## Estimated Values Before Crisis



## Local Currency Liquidity

September 24

- Rise on reserve requirements over leasing companies deposits postponed
- "Additional Requirements" deduction value rises from R\$ 100 million to $\mathbf{R} \$ 300$ million
- Measures freed up R\$ 5.3 billion


## Local Currency Liquidity

October 2

- Up to $40 \%$ of Time Deposits Reserve Requirements freed for acquisition of small banks (capital up to R\$2.5 billion) assets
- Potential impact: $\mathbf{R} \$ 25.3$ billion


## Local Currency Liquidity

October 8

- Time Deposit Reserve Requirements deduction value raised from $\mathbf{R} \$ 300$ million to $\mathrm{R} \$ 700$ million
- "Additional Requirements" ratio on cash and time deposits lowered from 8\% to 5\%
- Potential impact: R\$21.8 billion


## Local Currency Liquidity

October 13

- "Additional Requirements" deduction raised from R\$ 300 million to $\mathbf{R} \$ 1$ billion
- Time Deposit requirements deduction raised from R\$ 700 million to R\$ 2 billion. Ratio for asset acquisition raised from $40 \%$ to $70 \%$
- Capital ceiling of banks eligible to sell assets increased from R\$2 billion to R\$ 7 billion
- Potential impact: R\$27.0 billion


## Local Currency Liquidity

October 14

- Facility for banks to use requirements for buying other banks assets expanded
- Demand Deposits reserve requirements ratio lowered from $45 \%$ to 42\%, freeing up R $\$ 4.0$ billion


## Local Currency Liquidity

October 14

- National Monetary Council increases ratio on demand deposits that banks must lend to agricultural sector from $25 \%$ to $30 \%$
- Potential impact: R\$4.5 billion for loans


## Local Currency Liquidity

October 30

- Changes on requirements framework to foster use of liquidity freed up by previous measures
- $70 \%$ of time deposits requirements to be made in cash
- Target: to encourage large banks to acquire small banks assets


## Local Currency Liquidity

November 13

- Banks can use government bonds, instead of cash, to meet part of the "Additional Reserve Requirements"
- Potential impact: R\$42.1 billion


## Local Currency Liquidity

December 19

- Requirements rules made simpler (changes to be liquidity neutral)
- Time deposit requirements share in cash lowered to 60\%
- "Additional Requirement" on time deposits reduced to 4\% from 5\%
- More options available for banks to comply with reserve requirements


## Local Currency Liquidity



## Reserve requirements easying:

 R\$ 99.8 billion US\$ 43.3 billion
## Foreign Currency Liquidity

- Foreign currency swap contracts
- Sales of USD in spot market
- USD repurchase agreement auctions
- Collateralized loans aimed at financing exports
- Currency swaps transactions with other central banks (Fed)
- Loans to companies and banks to roll over external debts


## Loans to Brazilian Companies



## Loans to Brazilian Banks



## Currency Swaps Contracts

## US\$ billion



## Foreign Currency Liquidity

Central Bank Interventions since Oct/2008

| Spot Market Sales Austions |  | Repurchasement Agricement Auctions |  | Trade Finance Loans Auctions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Value | Period | Value | Period | Collateral | Value |
| 0 ct 2000 | 4.568.85 | Sep/2008 | 1,000,00 | 0 ct 2008 | Glohals | 1,519,00 |
| Hov/2006 | 2.129,50 | 0 ct 2000 | 4.810,00 | Nov2008 | Trade Finance | 3.810,00 |
| Dec 20008 | 4.880 .55 | Hov/200\% | 1.070,00 | Deod009 | Trade Financo | 1.957.50 |
| Jan/2009 | 2.716.50 | Deac2008 | 1,030,00 | Jan2009 | Trade Finance | 1,276,00 |
| Feldi2009 | 236,50 | Jailu2009 | 1.825,00 | Feli2009 | Trade Finance | 1,000,00 |
|  |  | Fell 2009 |  | Mar2009 | Trade Finance | 1.000,00 |
| Total | 14.531,90 | Total | 9,735,00 | Total |  | 10,562,50 |


| Swap Contracts Actions |  |  |  |
| :---: | :---: | :---: | :---: |
| Period | Regular ${ }^{\text {a }}$ | Reverse ${ }^{\text {at }}$ | Net |
| 0 ct 2004 | 22.597 .25 | 375,50 | 22.972.75 |
| Now2004 | 6.461 .00 | 2.080000 | 8.541,00 |
| Decz009 | (145,50) | 1.697.50 | 1.552,00 |
| Jan 2009 | (2.124,25) | 2,322,50 | 190,25 |
| Feb/2009 | (2.138,50) | 1.560,00 | (578,50) |
| Man 2009 | (305,00) | 50,00 | [055,00) |
| Total | 24.34, 3 ,00 | 8,0895,50 | 32.430 |

${ }^{*}$ Positive values indicate more new contracts than maturing ones
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67.250.90
" Positive values indicate mote maturing contracts than new ones

## Interest Rates



## Real Interest Rate ( 12 Month Swap)



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